

Year Founded: 1895

NYSE: PIPR

Headquarters: Minneapolis, MN

CEO: Chad Abraham

President: Deb Schoneman

Employees: 1,700

Offices: 60+

Firm overview

As a leading investment bank, we enable growth and success for our clients through deep sector expertise, candid advice and a differentiated, highly productive culture. We transcend transactions to define possibilities—enabling clients to achieve their short-term goals while realizing their long-term vision. Founded in 1895, the firm is headquartered in Minneapolis with offices across the United States and in London, Aberdeen and Hong Kong.

Learn more at PiperSandler.com.

INVESTMENT BANKING

Our investment banking group partners with corporate clients and financial sponsors to provide advisory and financing services related to mergers and acquisitions, equity and debt capital markets, private placements, restructuring and corporate & venture services.

We offer in-depth knowledge and industry relationships in our core sectors:

- Chemicals & materials
- Consumer
- Diversified industrials & services
- Energy & power
- Financial services
- Healthcare
- Technology

EQUITY SALES & TRADING

In equities, our sales & trading teams facilitate public offerings in our core sectors and deliver decades of experience and product expertise to identify unique liquidity and provide best execution. We are a market maker and/or transact in over 7,500 securities, offering traditional, algorithmic and program trading approaches.

Equity Research

Piper Sandler research analysts are regularly recognized by *The Wall Street Journal* “Best on the Street” surveys, Greenwich Associates’ *Institutional Investor* surveys and Thomson Reuters’ *Starmine Awards*. Our 50+ senior analysts produce industry-leading, deep-sector research on more than ~900 small-, mid- and large-cap companies. Our investor conferences and roadshows provide access to management teams from leading companies.

PUBLIC FINANCE

Our public finance group provides underwriting and financial advisory services to state & local governments and not-for-profit entities. Supported by a broad national platform, our expert teams leverage localized knowledge to facilitate the issuance of taxable and tax-exempt debt across a range of sectors:

- State & local government
- Charter schools
- Cultural & social service nonprofits
- Healthcare
- Higher education
- Hospitality
- Project finance
- K-12 school districts
- Senior living
- Transportation

Direct Placements

Through our traditional and non-traditional lending relationships, Piper Sandler partners with clients to secure a diverse range of loan opportunities. Our placement team has completed more than 1,100 transactions with a par amount in excess of \$14 billion across a variety of sectors.

FIXED INCOME SALES & TRADING

Our fixed income sales and trading team provides the full array of taxable and tax-exempt investment solutions with multi product trading desks across a 50-state distribution network. Clients gain access to a diverse range of expertise and product knowledge from the Piper Sandler national team of 200+ sales, trading and analytics professionals.

Financial Strategies

Our financial strategies group draws upon their expertise in macroeconomics, strategy, and fixed income securities, along with comprehensive modeling capabilities of assets, liabilities, and interest rate derivatives to provide in-depth portfolio analysis and advisory services, ideas, market research, and customized cash flow analysis. Clients gain access to market-leading insights through the group’s holistic approach to balance sheet management and proprietary publications.

PIPER SANDLER FINANCE, LLC

Our wholly owned lending subsidiary that provides committed debt facilities for middle-market clients based in North America. Piper Sandler Finance has been backed with \$1.0 billion of equity commitments and can underwrite loans of up to \$300 million.

ALTERNATIVE ASSET MANAGEMENT

Our alternative asset management teams offer an array of investment products.

Merchant Banking

Operating as the private equity arm of the firm, our merchant banking group invests in private companies within the firm’s areas of industry expertise. Merchant Banking Fund I and Fund II portfolio companies are typically commercial-stage businesses with a liquidity horizon of less than five years.

Simmons Private Equity Funds

The Simmons Parallel Energy Fund and Simmons Private Equity Fund II are private equity co-investment funds invested predominately in European-based energy businesses, including oilfield services and technology.

OUR MISSION

We connect capital with opportunity to create value and build a better future

GUIDING PRINCIPLES

We create and implement superior financial solutions for our clients. Serving clients is our fundamental purpose.

We earn our clients' trust by delivering the best guidance and service.

Great people working together as a team are our competitive advantage.

As we serve, we are committed to these core values:

- Always place our clients' interests first
- Conduct ourselves with integrity and treat others with respect
- Work in partnership with our clients and each other
- Attract, retain and develop a diverse group of the best people in a high-quality, inclusive environment
- Contribute our talents and resources to serve the communities in which we live and work

COMMUNITY LEADERSHIP

Since our inception, we've kept our company solidly rooted in our time-tested core values of leadership and partnership. We are committed to contributing to the communities in which we live and work through the Piper Sandler foundation as well as corporate giving, sponsorships and volunteerism.

AWARDS AND RECOGNITION

- *2020 Women on Boards* - "W" Award for female board representation (2011-2019)
- *Business Journal* - Most Admired CEOs - Andrew Duff, Former CEO (2017)
- *Forbes* - 50 Most Trustworthy Financial Companies (2015, 2017)
- *Mergers & Acquisitions Journal* - Investment Bank of the Year (2014)
- *Daily Worth* - Top 25 Companies for Women (2014)
- *Business Journal* - CFO of the Year (2014)
- *Global Finance* - World's Best Healthcare Investment Bank (2012, 2013)